



## 2020 Innovation Panelists

The Innovation Panel, sponsored by Polsinelli, presents the technologies of the following companies in the power and power distribution, monitoring and digital systems providing solutions to customers across all industries. These are revenue positive companies that are targeting partnerships and market opportunities for multinational or cross-border innovation to achieve success in the U.S. and international markets.



**120WaterAudit** is a platform that water professionals across the country rely on 120Water to streamline their most complex drinking water initiatives. Our platform is comprised of sample & filter kits, cloud-based software, and services that public water systems, government agencies, and facilities leverage in order to eliminate data silos, act on regulatory requirements, and execute the last mile of compliance--which is often the most burdensome. Trusted across the nation and in use at over 180,000 locations, 120Water enables clients to manage and execute water programs at scale while saving operational resources. By simplifying water quality and inventory programs, our clients are able to focus on the important work of protecting public health.



**Guardhat Inc.** is the world's leading IoT industrial safety technology developer specialized in developing wearables, infrastructure and software platforms to provide a safer and more productive work environment with the mission of revolutionizing the industry standard for workforce safety and connectivity. Guardhat combines intelligent proprietary software with modern wearable technology to offer an all-encompassing safety system that actively monitors a user's safety, health and work environment.



**Nextek Power Systems** designs and manufactures low-voltage power distribution products under its Direct Coupling® trademark. Together with other system elements which it specifies, Nextek delivers whole turn-key systems that run on direct current (DC) which it either makes from a grid AC input, onsite DC sources like solar PV and Batteries, or any combination of the three. Nextek's flexible controls platform can be wired or wireless, and boasts the lowest installed cost in the industry, owing to the distributed nature of our Power hub Drivers, or PhDs, which serve double duty, distributing power while acting as a node in a network.



**Rimot** provides organizations with continuous insight into their remote business critical infrastructure. We provide turnkey remote monitoring as a service to maximize reliability of critical equipment in the field and minimize its downtime, disruption and maintenance cost. Ultimately, Rimot keeps critical equipment working. At our core, we securely collect data and control remote infrastructure. Rimot is now doing research with three universities to apply machine learning and artificial intelligence to perform condition-based maintenance (CBM) and cybersecurity.



**Solace Power** has become a leading developer of intelligent wireless power-based hardware and software solutions. Solace Power is a B-to-B company that enables our customer's products to become truly mobile or autonomous by eliminating physical connections and powering products through air, walls or windows. Solace's approach is unique, as we developed our own technology that is scalable from low to high power levels and works well in environments where competing technologies do not, including harsh environments and those with high metal content. The technology is also cost effective and meets the pricing requirements for high volume sales in the targeted market verticals. Solace's architecture allows for customizable, low cost-to-full feature options including high-speed data and sensing.



**SwipeGuide** simplifies work with effortless digital and visual instructions. Established in 2016 over a mutual frustration with traditional paper and pdf instructions, Daan Assen and Willemijn Schneyder founded SwipeGuide to change the way we learn on the shop floor. Today, we're a multinational crew of digital natives building a future-proof instruction and knowledge platform that finally makes sense. The platform and its apps run in more than 100 factories across the globe and currently has more than 90,000 users every month. We facilitate the continuous improvement of processes through on-the-job training and bottom-up knowledge sharing. Built for people, empowered by AI.